



923 E Layton Ave  
Milwaukee WI 53207  
milwaukeeaero@gmail.com

## Milwaukee Aero Pricing

### Organization Information

Milwaukee Aero is a flight school and aircraft rental business developed for private flying and flight training activities. The organization owns multiple general aviation aircraft based at General Mitchell International airport.

### Customers

Prospective students are highly encouraged to take an introductory flight with a flight instructor prior to lessons. Licensed pilots must take an evaluation flight with a flight instructor prior to renting the aircraft. The pilot must receive a checkout in each aircraft they wish to operate.

<b>Discovery Flight</b>	\$150
<b>Extended Discovery Flight</b>	\$300

### Aircraft Hourly Rates\*

Cessna 150/152	\$135
Cessna 172	\$155
Flight Instruction	\$75

### Preferred Customer Plan – Hourly Rates

One-time Fee	\$550
Monthly Fee	\$55
Cessna 150/152 Preferred Rate	\$120
Cessna 172 Preferred Rate	\$140
Flight Instruction Preferred	\$70

### Legacy Customer Plan – Hourly Rates\*\*

One-time Fee	\$650
Monthly Fee	\$65
Cessna 150/152 Legacy	\$110
Cessna 172 Legacy	\$130
Flight Instruction Legacy	\$65

Minimum one-hour per month rental required for Legacy Plan

\*All aircraft rates are “wet” (includes fuel, oil, maintenance, and hull insurance). NOT included are pre-heats, GPU's, off-base tie downs, flight instruction, flight training materials, etc. Hourly rate based on Hobbs meter installed in each aircraft. **Sales Tax not included.**

\*\*Minimum one-hour per month rental required for Legacy plan, otherwise one hour billed monthly at 172 Legacy rate. Legacy plan can be downgraded to preferred plan at no cost. Preferred plan can be upgraded to Legacy plan for \$100 fee.

Legacy and Preferred Plans cannot be deferred, meaning they cannot be “put on hold” for any amount of time. Customers who wish to resign from a rate plan must submit written notice to Milwaukee Aero. Once enrolled in a rate plan, fees associated with that plan will continue until a downgrade or cancellation request received. Customers who resign from a rate plan may still continue services at regular rates and may pay another one-time fee if they wish to rejoin a plan at a later time. Milwaukee Aero reserves the right to remove any customer from a plan at its discretion. Pending the nature of the removal, no refund may be given.



923 E Layton Ave  
Milwaukee WI 53207  
milwaukeeaero@gmail.com

### Other Costs

Security Badging fees are not payable to Milwaukee Aero, however are included here as part of the costs associated with having access to the facilities. Current badging fees are \$100 for initial application and \$50 for annual renewal thereafter. Fees are paid to directly to General Mitchell International Airport (GMIA) during the badging appointment. Badging applications completed by a Milwaukee Aero signatory. Badges must be returned to Milwaukee Aero upon expiration or if any customer resigns patronage from the organization. Unreturned badges are subject to a fee imposed by the Badging Office on the badge holder. Milwaukee Aero is not responsible for this fee and will pass any fees onto the customer.

### Release of Liability Opt-Out

Milwaukee Aero requires a Release of Liability form be signed for all participants, students, renters, etc participating in flight operations in Milwaukee Aero aircraft. Customers and participants may opt out of this form for an additional fee of \$50/hour on top of the relevant aircraft rental rate and an additional \$25/hour on top of the relevant flight instruction rate. Customers must contact Milwaukee Aero with written notice of their choice to opt-out of the waiver and pay these additional fees.

### Payment

All customers are required to have a zero or positive balance. A credit card is required to be on file and will be charged following an incurred expense unless a positive balance is on account. Late fees and credit card fees may apply to fees not paid within 14 days. Milwaukee Aero offers several convenient payment options

Paypal: Send payment to [milwaukeeaero@gmail.com](mailto:milwaukeeaero@gmail.com). A 3% convenience fee applies to all Paypal transactions

Venmo: Send Payment to @milwaukeeaero. A 3% convenience fee applies to all Venmo transactions

Credit/Debit Card: Complete the credit card authorization form and upload it to Flight Circle. A 2% convenience fee applies to all credit card transactions.

Check: Make checks payable to Milwaukee Aero leave in the deposit box in the office.

Cash: Cash payments must be placed in an envelope marked with amount, customer name, and left in the deposit box in the office.

### Block Time Purchase Program

For every \$1000 block payment made by cash or check with \$0 owed, you will receive a \$100 credit on your account. If payment is made by Venmo, Paypal, or credit card, you will receive a \$50 credit after the convenience fee is applied.

Flight Time can be purchased in bulk as well for a discounted rate. For flight time block purchase, the pilot must hold a minimum of a commercial pilot license, pay the entire block up front, and log the time within 12 months of purchase unless aircraft are unavailable. Block flight time purchases cannot be used in conjunction with training. Full or partial refunds are not guaranteed and are at the discretion of the company. The current block purchase rates are below:

<b>50 hours – Any airplane</b>	\$6000 plus tax
<b>100 hours – Any airplane</b>	\$12000 plus tax



923 E Layton Ave  
Milwaukee WI 53207  
milwaukeeaero@gmail.com

### **Conduct and Safety**

Renters are responsible for the safe operation of the aircraft and compliance with all Federal Air Regulations. Customer will be provided with a document containing Milwaukee Aero's renter rules, and will be provided with an agreement to be signed attesting to the receipt and comprehension of those rules. Renters must comply with Milwaukee Aero flight rules in addition to those set forth by the FAA.

### **Insurance**

Hull and liability insurance are provided by Milwaukee Aero on all its aircraft. However, each renter is responsible for all costs associated with any damage to the aircraft during a rental period. Depending on the nature of the incident, this may be more than the insurance deductible. All renters are required to purchase individual liability coverage on themselves as pilots and on their passengers.